



TOGETHER

WE MAKE HEALTH WORKERS COUNT
ANNUAL REPORT 2014



**“The best medicine
for a person is
another person.”**

—Wolof proverb

When we are sick, when our families need care, when we need answers to frightening questions, there is no substitute for the comfort and care another human being can provide—especially when that human being is a skilled health worker.

This year, *TIME* magazine named health workers—specifically Ebola fighters—person of the year. They could not have made a better choice. As I said when testifying to Congress about the US's role in the Ebola response, this tragic epidemic has shown us what happens when health systems fail, and when the health workers at the center of those systems are too few, insufficiently trained, and working with inadequate support.

We know now more than ever that we must invest in strengthening our global health systems if we are to protect ourselves and the generations that come after us. And that means investing in and protecting the people who power those health systems. IntraHealth is doing just that.

“This year we reached **50% more health workers** than the year before. This makes us very proud, and very determined to do more.”

This year we partnered with the government of Liberia to institute mHero, a free mobile phone-based system that connects health workers to health officials, to each other, and to critical information that can save lives—including their own. This connectivity will be crucial as the country recovers from the Ebola epidemic. But mHero is more than a bandage—it's a low-cost, long-term solution that combines existing technologies and brings together the right people in real time to address all kinds of health challenges.

We're having similar success in India, where our mSakhi mobile app is a game-changer for maternal and newborn care. The app not only connects health workers, it improves community health services through its unique multimedia guides and step-by-step reminders.

In Senegal, we're proud to contribute to the country's rapid progress in bringing more women than ever access to the family planning methods they want. Together, we're improving the quality of health services, reducing contraceptive stockouts, and bolstering the health workforce countrywide.

Across Central America, the quality of health care is improving, especially for people living with HIV, thanks to our work with partners in the region. Our approaches are helping health workers perform better on the job, and it shows in the services they provide.

And in Mali, we're training health workers to provide holistic care for obstetric fistula, a devastating childbirth injury that debilitates up to 2,400 Malian women every year.

Health workers are the very heart of our health systems. They make health care happen. And while technology and tools can help them along the way, nothing can take their place. That's why we work every day at IntraHealth to make sure health workers count.



Pape A. Gaye, President and CEO

A stylized, handwritten signature in black ink that reads "Pape".

1.2 billion people
live in poverty

627,000
malaria deaths
annually

80% of
chronic disease deaths
occur in low- and middle-
income countries

There is a global
shortage of
7.2 MILLION
doctors, nurses, and
midwives.

The world needs more health workers and
more effective services on the front lines of care
if we're going to meet today's
health challenges head on.

20,206
cases of Ebola
in 2014

382
health worker
deaths from Ebola
in 2014

935,000
child deaths
from pneumonia
annually

2.8 million
newborn deaths
per year

1.5 million
child deaths
per year from
vaccine-preventable
diseases

6.3 million
child deaths
every year

289,000
maternal deaths
annually

85 million
unintended
pregnancies
per year

222 million women
in low- and middle-
income countries have
unmet need for modern
family planning

AIDS is the leading
cause of **death for**
adolescents in Africa

35 million people
live with HIV

2.1 million
new HIV infections
in 2013

21.6 million
unsafe
abortions
annually



In 2014, we reached
260,280 health workers.

A group of six children are smiling and posing for a photo in a village setting. In the center, a young girl in a green vest and pink pants holds a baby in a pink shirt. To her right, a girl in a green dress smiles broadly. Behind them, a boy in a white soccer jersey and a girl in a pink shirt stand. To the left, another girl in a white shirt and black pants smiles. The background shows simple buildings with blue and white walls. The entire image is framed by a white circular graphic with multiple concentric lines.

And in turn, those health workers
provided health care to
520 million people
around the world.

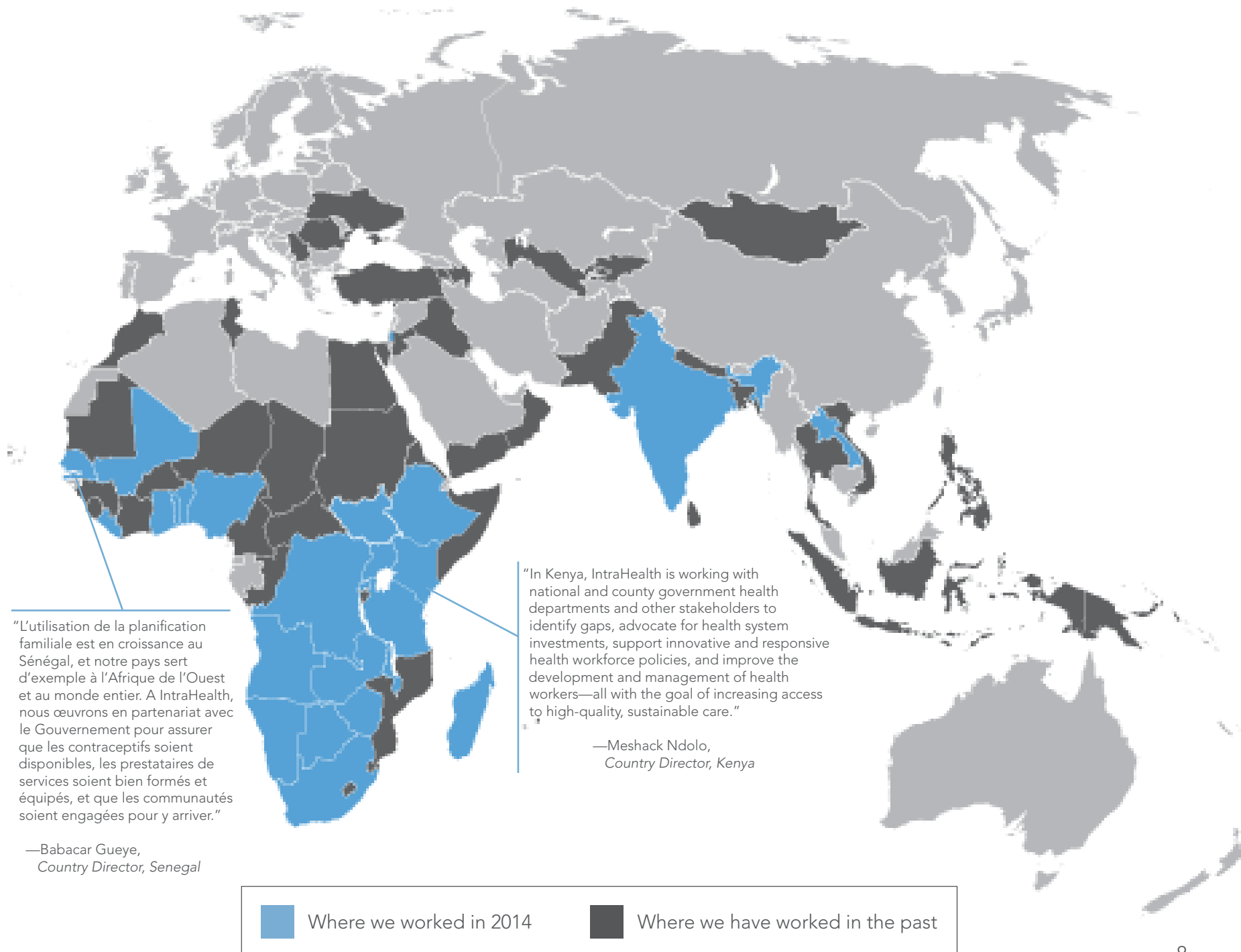
Where We Work



“El fortalecimiento de los sistemas de gestión de recursos humanos ayuda al gobierno a ahorrar dinero cada año, y el Ministerio de Salud ha utilizado los recursos ahorrados por eliminar a ‘trabajadores fantasma’ de la nómina para contratar a 2,511 trabajadores de salud nuevos. Como resultado de esto, ya ha mejorado el acceso a servicios de VIH, planificación familiar, y otros servicios de salud.”

—Sonia Brito-Anderson,
Country Director, Dominican Republic

98%
of IntraHealth’s
non-US staff members
are local to the countries
in which they work.



“L’utilisation de la planification familiale est en croissance au Sénégal, et notre pays sert d’exemple à l’Afrique de l’Ouest et au monde entier. A IntraHealth, nous œuvrons en partenariat avec le Gouvernement pour assurer que les contraceptifs soient disponibles, les prestataires de services soient bien formés et équipés, et que les communautés soient engagées pour y arriver.”

—Babacar Gueye,
Country Director, Senegal

“In Kenya, IntraHealth is working with national and county government health departments and other stakeholders to identify gaps, advocate for health system investments, support innovative and responsive health workforce policies, and improve the development and management of health workers—all with the goal of increasing access to high-quality, sustainable care.”

—Meshack Ndolo,
Country Director, Kenya



Where we worked in 2014



Where we have worked in the past

TOGETHER



We made this happen in 2014:



19,140

health workers
trained



176

organizations focusing on
gender equality



233,605

deliveries attended by skilled
health workers



41,018

new users of modern
contraceptives



1,095,217

people tested
for HIV



5,000

aspiring health workers
granted affordable education
loans in Kenya



154,104

men and boys voluntarily
circumcised in Tanzania to
reduce their HIV risk



900,000

people in Jharkhand, India,
gained expanded access to
high-quality health services



\$205 million

in licensing and support costs
saved by the 19 countries
that use IntraHealth's free iHRIS
health workforce information
system software



30

sub-Saharan African training
institutions applying innovative
approaches to help more future
health workers graduate



967

nurses, midwives, and community
health workers supported with
financial aid to graduate from
professional schools and enter
Nigeria's workforce



\$9.1 million

reallocated to health services
thanks to ghost workers
eliminated in the
Dominican Republic

IntraHealth at a Glance

IntraHealth International empowers health workers to better serve communities in need around the world. We foster local solutions to health care challenges by improving health worker performance, strengthening health systems, harnessing technology, and leveraging partnerships.

For over 35 years in 100 countries, we've partnered with local communities to make sure health workers are present where they're needed most, ready to do their jobs, connected to the technology they need, and safe to do their very best work.

IntraHealth leads projects around the world, including *CapacityPlus*, the United States Agency for International Development's flagship global project focused on the health workforce.



Total employees:

616

Countries in 2014:

32

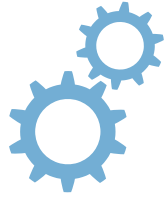
Total revenue:

\$102,467,320

AREAS OF EXPERTISE



health workforce



health systems



community health



gender equality



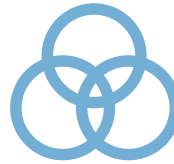
youth



health worker training
& performance



health informatics
& mHealth



integration of
services



quality
improvement



advocacy
& policy

PRIORITY GLOBAL HEALTH CONCERNS



family planning



maternal, newborn,
& child health



HIV & AIDS



malaria

TB

tuberculosis



emerging health
threats



chronic &
noncommunicable
diseases

Let's work together.

IntraHealth is a good partner and a strong advocate.

We work with governments, corporations, local and international organizations, and more to create sustainable change and improve health around the world.

We think health workers count. Do you? Join the conversation.
#HealthWorkersCount

We partner with coalitions and initiatives across sectors to effect the greatest change possible. IntraHealth serves as the secretariat for the Frontline Health Workers Coalition, Safeguarding Health in Conflict, and the Health Workforce Advocacy Initiative, and as the host for the Global Social Service Workforce Alliance.





SWITCHPOINT

An Intrahealth Production

Looking for unusual,
cross-sectoral partnerships?
So are we.

That's why we host the SwitchPoint conference
every year in Saxapahaw, North Carolina.

Join us and make your partnerships count.
Together, our ideas can make a difference.

Register at switchpointideas.com

A pregnant woman is lying down, wearing a vibrant green dress with a blue floral pattern. A healthcare worker, wearing a pink surgical cap and purple scrubs, is leaning over her, providing medical attention. The woman's hands are resting on her belly, and she has a calm expression. The background is dark and out of focus, suggesting a clinical or hospital setting.

Give the gift of health care.

When you invest in IntraHealth, you invest in long-term solutions. Because we do more than respond to emergencies and diseases: we build capacity within countries, forge lasting partnerships, and connect health sectors to technologies and solutions that will improve health and well-being for the long haul.

And together, we can do even more.

Donate to IntraHealth today and give the gift of health and prosperity for generations to come.

www.intrahealth.org/donate

IntraHealth participates in both the state and federal combined campaigns. You can find us with the following codes: North Carolina State Employees Combined Campaign #3722 and Combined Federal Campaign #12285.



Health workers are with us during some of the most poignant moments of our lives—childbirth, grave illnesses, end of life, and more.

But they do so much more than most of us ever see. They care for victims of violence and connect them to ongoing support. They counsel HIV-positive pregnant women on how to stay healthy and help mothers deliver infants free of the virus. They even perform curative surgeries on women suffering from obstetric fistula—a devastating childbirth injury—and help restore their dignity.

A health worker can be the lifeline that pulls us away from hopelessness and toward a healthy, productive future.

That's why I'm committed to investing in them. Please join me. Together we'll make sure more women, men, and children around the globe have access to skilled and competent health workers during the moments—big and small—when they need care the most.



Louise Winstanly
Chair of the Board of Directors

Donors & Funders

US Agency for International Development

US Centers for Disease Control and Prevention

US Department of Defense

Bill & Melinda Gates Foundation

Global Fund to Fight AIDS, Tuberculosis and Malaria

Asian Development Bank

Capital for Good for the Global Health Advocacy Fund

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Johnson & Johnson

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Merck

National Association of Deans and Directors of Schools of Social Work

National Institutes of Health

Oak Foundation

Pfizer, Inc.

Population Action International

Qualcomm, Inc.

UK Department for International Development

UNAIDS

UNICEF

World Health Organization

Individual contributors

Financial Report

Statement of activities and changes in net assets for the year ended June 30, 2014

	2014		2013	
	Unrestricted	Temporarily restricted	Total	Total
Revenue				
US government-funded programs	\$79,318,084	\$ -	\$79,318,084	\$77,184,984
Non-US government-funded programs	178,955	14,807,042	14,985,997	13,038,260
Contributions	173,085	-	173,085	204,015
Contributed services and materials	7,990,154	-	7,990,154	3,588,178
Net assets released from donor restrictions	<u>12,086,088</u>	<u>(12,086,088)</u>	-	-
Total revenue	<u>99,746,366</u>	<u>2,720,954</u>	<u>102,467,320</u>	<u>94,015,437</u>
Expenses				
Program services	<u>83,838,929</u>	-	<u>83,838,929</u>	<u>74,382,481</u>
Supporting services				
General and administrative	13,855,531	-	13,855,531	12,843,198
Fundraising	65,646	-	65,646	165,596
Bid and proposal	<u>1,785,542</u>	-	<u>1,785,542</u>	<u>1,459,256</u>
Total supporting services	<u>15,706,719</u>	-	<u>15,706,719</u>	<u>14,468,050</u>
Total expenses	<u>99,545,648</u>	-	<u>99,545,648</u>	<u>88,850,531</u>
Change in net assets	200,718	2,720,954	2,921,672	5,164,906
Net assets at beginning of year	<u>1,292,224</u>	<u>9,515,396</u>	<u>10,807,620</u>	<u>5,642,714</u>
Net assets at end of year	\$ 1,492,942	\$ 12,236,350	\$ 13,729,292	\$ 10,807,620

The financial records of IntraHealth International, Inc. for the years ended June 30, 2013, and June 30, 2014, were audited by Gelman, Rosenberg & Freedman, Certified Public Accountants.

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Estimate Notes, Data Sources, & Acknowledgements

Calculations of the number of people health workers serve are based on the conservative estimate that each health worker has at least 2,000 contacts with clients per year. The actual number of clients served per health worker varies widely depending on many factors, including population size in the health worker's catchment area and types of services provided. Clients may also see a health worker multiple times per year or see multiple health workers in one year.

All photos represent IntraHealth's work and were taken within the last three years with permission by Girdhari Bora, Ted Richardson, Trevor Snapp, Wendy Tactuk, Clément Tardif, and Jonathan Torgovnik/Reportage by Getty Images. Data sources include IntraHealth's integrated results reporting system, Guttmacher Institute, UNICEF, United Nations Population Division, UN Inter-agency Group for Child Mortality Estimation, UNFPA, the World Bank, and the World Health Organization.



IntraHealth
INTERNATIONAL

Because Health Workers Save Lives.



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