

IntraHealth
INTERNATIONAL
Because Health Workers Save Lives.



Annual Report
2016





We believe everyone everywhere should have the health care they need to **thrive.**

At IntraHealth International, we work around the world and around the clock to solve the global health workforce shortage and improve health and well-being for all.

Our work is our passion. It's also essential—every day, health workers save lives, keep us safe from disease outbreaks and pandemics, and boost our economic well-being.

The economic benefits of doing good are great.

From our base in Chapel Hill, North Carolina, IntraHealth brings together the mind power of the Research Triangle and the vast knowledge of our on-the-ground networks in the countries where we work. We work with our partners—

including health workers around the world—to build the health systems and local expertise that keep us all safer, no matter where we call home.

Investing in the people who provide health services is one of the smartest, most cost-effective moves any country can make. It's how we shape global health for the long haul.

That's why you'll always find us—in hospitals and schools, in government halls, and on Capitol Hill—working toward a healthier, more prosperous world for us all. We hope you'll join us.



Pape A. Gaye
President and CEO

A handwritten signature in black ink, appearing to read 'Pape' in a cursive, stylized font.





In 2016, we reached

221,226

health workers.

They provide health care for
millions of people
around the world.

Health for all



Together we're changing lives with results like these:

423,744

people tested for HIV

108,408

HIV-positive individuals provided
antiretroviral treatment

953,925

years of protection from unwanted
pregnancies provided to couples
through contraceptives

91,835

people provided with nutrition
counseling and services in India,
Tajikistan, and Madagascar

86,285

cases of diarrhea treated in children
under 5 in Senegal

67,414

boys & men voluntarily circumcised
in Tanzania to reduce their risk of
contracting or transmitting HIV

1,082

women provided with life-changing
surgery to treat obstetric fistula in Mali
since 2008

91%

national coverage in Senegal of
insecticide-treated bed nets to prevent
malaria transmission, up from 8%
in 2015

27,060

children in Tanzania tested for HIV

Our investment

A woman in a light green uniform is in the foreground, looking down. In the background, a male staff member in a white coat is sitting at a desk, looking at a book. The setting is a pharmacy with shelves of medicine and a window showing another person in a white coat.

Our programs and services are changing communities, nations, and economies. We use our deep understanding of the ways in which human rights, gender equality and discrimination, economic empowerment, and changing populations affect health and health care delivery to make sure our programs are context-specific, relevant, and sustainable.

Improving health services and systems is a best buy for today—and the future.

81,877

health workers trained in family planning, maternal & child health, HIV/AIDS, & other critical areas

48

preservice health worker education programs strengthened in Kenya, Tajikistan, Uganda, & the West Bank

14,760

people—including 11,000 women—in Tajikistan trained in backyard gardening to improve health & nutrition

790

organizations partnering with us to work toward greater gender equality & women's rights

9,330

health professional students provided with low-interest student loans as of 2016 through the Afya Elimu Fund in Kenya

\$25.7 million

raised by 15 institutions in Kenya after working with us to budget & identify potential funding mechanisms to build new nursing schools & more

1,566

health workers in Tanzania joined our Health Network Programme, opening valuable lines of communication among health workers & government officials

25

surgeons in Mali trained to provide fistula repair surgeries

110

of 111 districts in Uganda now using data to plan, realign, & redistribute their health workforces to provide better care

Data-driven

A woman wearing a red sari is seated at a table covered with a patterned cloth. She is looking at a tablet computer that is open to a list of items in a local language. Her hand is on the screen, and she appears to be interacting with the application. The background shows a window with greenery outside.

Open source. Sustainable. Local. From partograms to point-of-care apps, we offer health workers the tools and technology they need to do their very best work. Together we adapt technology to fit their needs and circumstances—not the other way around.

24

countries are using our iHRIS applications to gather and manage health worker data for decision-making, backed by a global support community of over 300 developers & implementers

3,394

health workers now receiving pay in the Democratic Republic of the Congo after an iHRIS analysis eliminated thousands of ghost workers & redirected scarce resources to previously unpaid or underpaid workers

67

HIV clinics and health centers in Central America used our Optimizing Performance & Quality approach to measure and improve their services

We use the power of data to get
results around the world.

34,011

health workers in India trained in using the mSehat mobile app to improve maternal, newborn, & child health services

34,984

health workers trained in information & communication technology for health care delivery

12,351

health workers in Liberia connected to the Ministry of Health through the mHero mobile phone-based communication system for quick response to Ebola & other emerging health threats

Where we work



We've worked in over 100 countries since 1979. And we're partnering with new ones every year. Our programs build lasting relationships and strong capabilities everywhere we work.

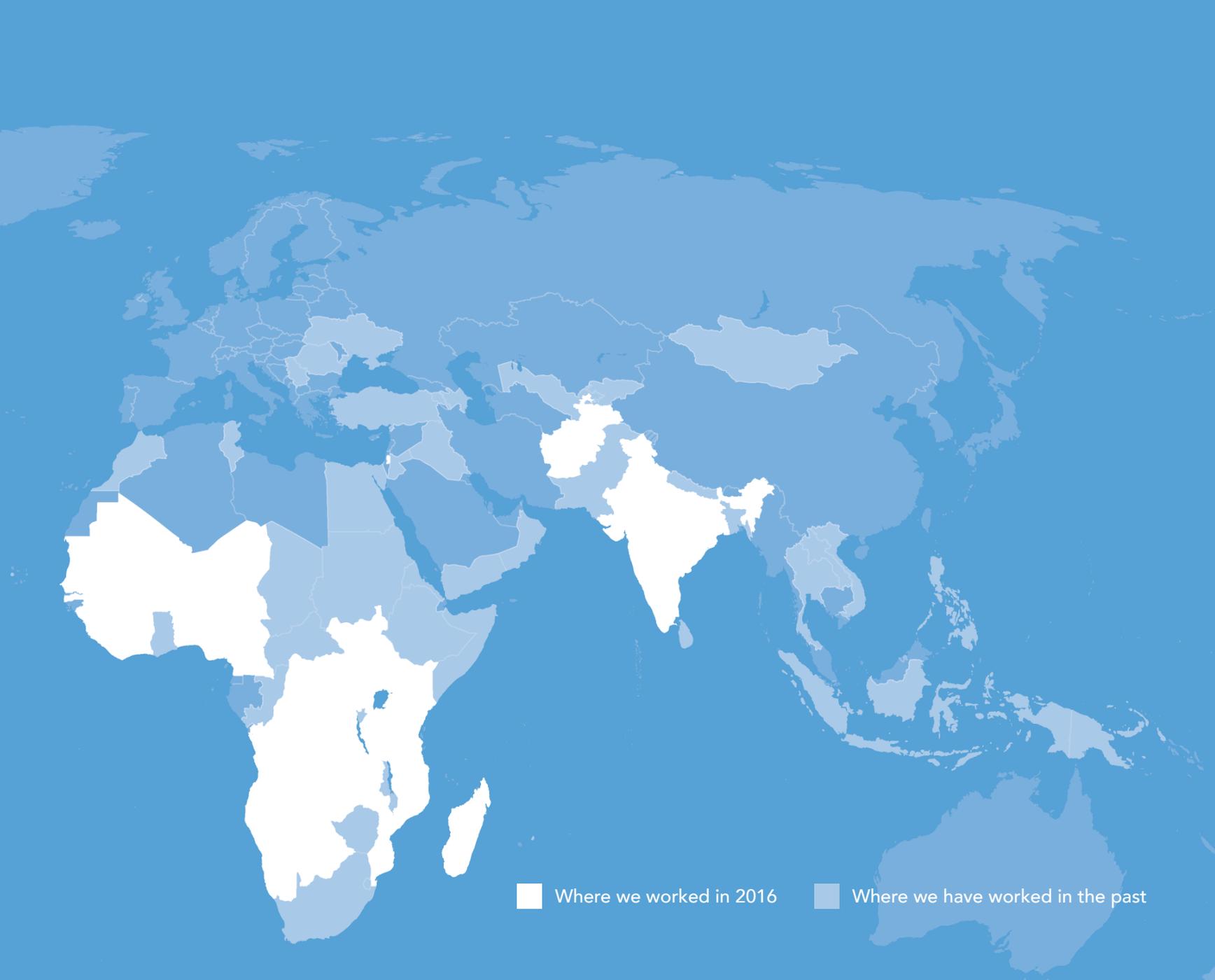
In 2016 we worked in:

Afghanistan
Angola
Belize
Benin
Botswana
Burkina Faso
Cameroon
Costa Rica
Cote d'Ivoire

Democratic Republic of the Congo
Dominican Republic
El Salvador
Guatemala
Guinea
Haiti
Honduras
India
Kenya

Liberia
Madagascar
Mali
Mauritania
Mozambique
Namibia
Niger
Nigeria
Panama
Rwanda

Senegal
Sierra Leone
South Sudan
Tajikistan
Tanzania
Togo
Uganda
United States
West Bank/Gaza
Zambia



Where we worked in 2016

Where we have worked in the past



At a glance

At IntraHealth, our mission is to improve the performance of health workers and strengthen the systems in which they work. For over 35 years in over 100 countries, we've partnered with local communities to make sure health workers are present where they're needed most, ready to do the job, connected to the technology they need, and safe to do their very best work.

\$66,929,321

total revenue

37

countries in 2016

47

projects in 2016

523

staff worldwide

SOLUTION AREAS:



health worker education
& performance



digital health



human resources
management



community engagement



leadership & governance



private-sector approaches



policy & advocacy



measurement & analytics

PRIORITY GLOBAL HEALTH CONCERNS:



health systems
strengthening



primary health care



global health security



family planning



maternal, newborn,
& child health



HIV/AIDS
& tuberculosis



malaria & other
vector-borne diseases



chronic &
noncommunicable diseases

Partners for good





We team up with governments, universities, corporations, health facilities, communities, and others to do more good—locally and sustainably. Together we invest in creative market-based approaches to improve health care and leverage our funds and partnerships in unexpected ways to get lasting results.

“International NGOs such as IntraHealth International have helped us to recruit personnel, especially in under-served areas; to build the skills of our health workers; and to create online training courses so that health workers can maintain their credentials.

Another great example is the informed push model. This strategy, which is funded by the Bill & Melinda Gates Foundation and Merck, and implemented by IntraHealth, uses the distribution channels of the private sector to ensure that contraceptive methods are always in stock and available in even the most remote health posts and health huts. This is how we want to continue working.”

—Awa Coll Seck, Minister of Health, Senegal

When it comes to sustainable global progress, we can do more together than alone.

We advocate for greater and more strategic investment in health workers and the global health system. We partner with policy-makers, civil society organizations, coalitions, and more to effect the greatest change possible. In 2016, IntraHealth served as the secretariat for the Frontline Health Workers Coalition and Safeguarding Health in Conflict, as the Coordination Unit of the Ouagadougou Partnership, as the host for the Global Social Service Workforce Alliance, and as a member of the G4 Alliance.

Let's do some good together. Join the conversation. **#HealthWorkersCount**



Connections you never dreamed of. A conference you won't forget.

Find powerful new partnerships at **SwitchPoint**, hosted every year by IntraHealth in Saxapahaw, North Carolina. It's where humanitarian innovation, global health, and technology collide.

Learn more and register at www.switchpointideas.com



A young child with dark skin and short hair is looking thoughtfully to the left. In the background, a teacher in a yellow and blue uniform is writing on a chalkboard. The scene is set in a classroom with a desk and papers visible.

Thank you

Donate to IntraHealth today and give the gift of health and prosperity for generations to come.

www.intrahealth.org/donate

IntraHealth participates in the North Carolina State Employees Combined Campaign (SECC). Our SECC number is #3722.

Now more than ever, IntraHealth needs individuals who are willing to stand up for the rights of all women, men, and children to have access to the health care they need to thrive.

That is why I joined IntraHealth's board of directors in 2011—because I share its commitment to ensuring *everyone's* access to health care and to working with health workers to help those in need.

Health workers are the reason for all our greatest global health successes, including a child mortality rate that is now less than half of what it was in 1990. They are the reason that 2015 saw fewer people contract HIV than in any year since 1991, and that more women and girls than ever have access to reproductive health services that give them control over their lives and futures.

But we cannot forget how much work is still before us. With your continued support, we can help prevent millions of people from suffering preventable pain, illness, and death.



A handwritten signature in black ink that reads "Louise". Below the signature is a long, horizontal, slightly curved line.

Louise Winstanly
Chair of the Board of Directors

Donors & Funders

US Agency for International Development	Medtronic Foundation
	Merck
US Centers for Disease Control and Prevention	Millennium Challenge Corporation
Bill & Melinda Gates Foundation	The Cynthia & George Mitchell Foundation
Global Fund to Fight AIDS, Tuberculosis and Malaria	National Christian Foundation Raleigh
Margaret A. Cargill Foundation	Oak Foundation
Cigna	Pan American Health Organization
Connections	Pfizer, Inc.
European Parliamentary Forum on Population & Development	The President's Malaria Initiative
French Ministry of Foreign Affairs	Qualcomm, Inc.
GHR Foundation	Reproductive Health Supplies Coalition
Government of Uttar Pradesh, India	Rockefeller Foundation
William and Flora Hewlett Foundation	TechChange
Hill, Chesson and Woody	UK Department for International Development
IBM	UNICEF
Improving Chances Foundation	United Nations Foundation
Johnson & Johnson	Wells Fargo
KfW	World Health Organization
	Individual contributors

Financial Report

Statement of activities and changes in net assets for the years ended June 30, 2016 and June 30, 2015

	2016			2015
	Unrestricted	Temporarily restricted	Total	Total
Revenue				
US government grants	\$54,997,427	\$ -	\$54,997,427	\$63,496,648
Non-US government grants	875,286	9,980,084	10,855,370	18,994,803
Contributions	122,806	-	122,806	126,004
Contributed services and materials	953,718	-	953,718	806,517
Net assets released from donor restrictions	<u>16,148,892</u>	<u>(16,148,892)</u>	<u>-</u>	<u>-</u>
Total revenue	<u>73,098,129</u>	<u>(6,168,808)</u>	<u>66,929,321</u>	<u>83,423,972</u>
Expenses				
Program services	<u>59,025,031</u>	<u>-</u>	<u>59,025,031</u>	<u>64,187,887</u>
Supporting services				
General and administrative	11,905,350	-	11,905,350	11,612,227
Fundraising	244	-	244	2,413
Bid and proposal	<u>1,920,035</u>	<u>-</u>	<u>1,920,035</u>	<u>1,858,880</u>
Total supporting services	<u>13,825,629</u>	<u>-</u>	<u>13,825,629</u>	<u>13,473,520</u>
Total expenses	<u>72,850,660</u>	<u>-</u>	<u>72,850,660</u>	<u>77,661,407</u>
Change in net assets before other item	247,469	(6,168,808)	(5,921,339)	5,762,565
Other item—de-obligated donor awards	<u>-</u>	<u>(487,230)</u>	<u>(487,230)</u>	<u>-</u>
Change in net assets	247,469	(6,656,038)	(6,408,569)	5,762,565
Net assets at beginning of year	<u>1,602,739</u>	<u>17,889,118</u>	<u>19,491,857</u>	<u>13,729,292</u>
Net assets at end of year	\$1,850,208	\$11,233,080	\$13,083,288	\$19,491,857

These statements were audited by Gelman, Rosenberg & Freedman, Certified Public Accountants.

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Data sources and acknowledgements

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